

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of S.D. MIRZA SECURITIES (PRIVATE) LIMITED (the Company) as at June 30, 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management as well as evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

(i) our opinion proper books of account have been kept by the Company as required by the Companies Ordinance, 1984

(ii) in our opinion:

(a) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and vouchers examined by us.

**S.D. MIRZA SECURITIES (PRIVATE) LIMITED  
AUDITED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2017**

(b) the business conducted throughout the year and the expenditure incurred during the year were in accordance with the objects of the Company.

Our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984. In the event of any fraud or misfeasance by or on behalf of any officer or employee of the Company in the management of the Company's affairs as at June 30, 2017, and of the profit, total comprehensive income, its cash flows and changes in equity for the year then ended, and

our opinion, so far as it respects the above said statements, is not affected and the Companies Ordinance, 1984 (as amended) applies.

ShineWing Hameed Chaudhri & Co.  
SHINEWING HAMEED CHAUDHRI & CO.  
CHARTERED ACCOUNTANTS

11 SEP 2017

**AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **S.D. MIRZA SECURITIES (PRIVATE) LIMITED** (the Company) as at June 30, 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
- (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2017 and of the profit, total comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

*ShineWing Hameed Chaudhri & Co*  
**SHINEWING HAMEED CHAUDHRI & CO.,**  
CHARTERED ACCOUNTANTS

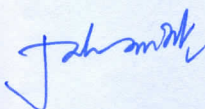
Audit Engagement Partner: Osman Hameed Chaudhri  
LAHORE;

**13 SEP 2017**

**S.D. MIRZA SECURITIES (PRIVATE) LIMITED**  
**BALANCE SHEET**  
**AS AT JUNE 30, 2017**

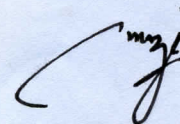
<b>Assets</b>	<b>Note</b>	<b>2017 Rupees</b>	<b>2016 Rupees</b>
<b>Non current assets</b>			
Operating fixed assets	6	5,659,954	4,898,988
Intangible assets	7	8,357,974	7,807,974
Long term investment	8	14,887,719	14,887,719
Security deposits	9	680,000	680,000
		<u>29,585,647</u>	<u>28,274,681</u>
<b>Current assets</b>			
Due from clients	10	39,124,683	28,747,398
Advances, prepayments and other receivables	11	113,950	8,084,436
Short term investments	12	10,795,250	6,488,586
Tax deducted at source		3,351,210	975,837
Cash and bank balances	13	35,761,089	34,848,619
		<u>89,146,182</u>	<u>79,144,876</u>
<b>Total Assets</b>		<u><u>118,731,829</u></u>	<u><u>107,419,557</u></u>
<b>Equity and Liabilities</b>			
<b>Share Capital and Reserves</b>			
<b>Authorised capital</b>			
100,000 (2016: 20,000) ordinary shares of Rs.1,000 each		<u>100,000,000</u>	<u>20,000,000</u>
<b>Issued, subscribed and paid-up capital</b>			
20,000 ordinary shares of Rs.1,000 each	14	20,000,000	20,000,000
<b>Fair value gain on remeasurement of available- for-sale investments</b>		10,477,793	10,477,793
<b>Unappropriated profit</b>		<u>54,303,141</u>	<u>48,459,037</u>
		<u>84,780,934</u>	<u>78,936,830</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Due to clients	15	31,091,090	27,475,636
Accrued and other liabilities	16	463,287	662,624
Taxation	17	2,396,518	344,467
<b>Total Liabilities</b>		<u>33,950,895</u>	<u>28,482,727</u>
<b>Contingencies and commitments</b>	18		
<b>Total Equity and Liabilities</b>		<u><u>118,731,829</u></u>	<u><u>107,419,557</u></u>

The annexed notes form an integral part of these financial statements.



Chief Executive

SHC



Director

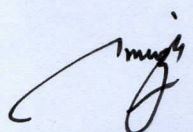
**S.D. MIRZA SECURITIES (PRIVATE) LIMITED**  
**PROFIT AND LOSS ACCOUNT**  
**FOR THE YEAR ENDED JUNE 30, 2017**

	Note	2017 Rupees	2016 Rupees
Operating revenue	19	34,511,968	22,613,432
Gain / (loss) on sale of short term investments - net		2,026,709	(193,094)
Fair value loss on remeasurement of investments through profit or loss		(1,423,112)	(1,447,349)
Other income	21	1,427,031	1,850,876
		<u>36,542,596</u>	<u>22,823,865</u>
Administrative and operating expenses	22	(28,331,943)	(24,102,786)
Bank charges		(40,118)	(36,338)
<b>Profit / (loss) before taxation</b>		<u>8,170,535</u>	<u>(1,315,259)</u>
<b>Taxation</b>			
Current	17	(2,396,518)	(344,467)
Prior year	17	70,087	2,217,853
		<u>(2,326,431)</u>	<u>1,873,386</u>
<b>Profit after taxation</b>		<u><u>5,844,104</u></u>	<u><u>558,127</u></u>

The annexed notes form an integral part of these financial statements.

  
**Chief Executive**

**SHC**

  
**Director**

**S.D. MIRZA SECURITIES (PRIVATE) LIMITED  
STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED JUNE 30, 2017**

	Note	2017 Rupees	2016 Rupees
<b>Profit after taxation</b>		<b>5,844,104</b>	558,127
<b>Other Comprehensive Income</b>			
Items that may be reclassified subsequently to profit and loss account			
Fair value gain on remeasurement of available-for-sale investment	8	-	5,097,609
<b>Total comprehensive income for the year</b>		<b>5,844,104</b>	<b>5,655,736</b>

The annexed notes form an integral part of these financial statements.

Chief Executive

SHC

Director

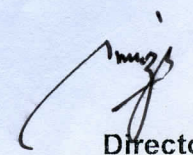
**S.D. MIRZA SECURITIES (PRIVATE) LIMITED**  
**CASH FLOW STATEMENT**  
**FOR THE YEAR ENDED JUNE 30, 2017**

	2017 Rupees	2106 Rupees
<b>Cash flow from operating activities</b>		
Profit / (loss) before taxation	8,170,535	(1,315,259)
Adjustments for non-cash charges and other items:		
Depreciation	1,113,019	1,113,052
Fair value adjustment of investments through profit or loss	1,423,112	1,447,349
Gain on sale of operating fixed assets	(357,770)	-
<b>Profit before working capital changes</b>	<b>10,348,896</b>	<b>1,245,142</b>
<b>Effect on cash flow due to working capital changes</b>		
(Increase) / decrease in current assets		
Due from clients	(10,377,285)	11,889,368
Advances, prepayments and other receivables	7,970,486	(7,998,973)
Increase / (decrease) in current liabilities:		
Due to clients	3,615,454	(17,873,821)
Accrued and other liabilities	(199,337)	(958,400)
	<b>1,009,318</b>	<b>(14,941,826)</b>
<b>Cash generated from / (used in) operations</b>	<b>11,358,214</b>	<b>(13,696,684)</b>
Income tax paid	(2,649,753)	(616,646)
<b>Net cash generated from / (used in) operating activities</b>	<b>8,708,461</b>	<b>(14,313,330)</b>
<b>Cash flow from investing activities</b>		
Fixed capital expenditure	(2,516,215)	(108,300)
Intangible assets purchased	(550,000)	-
Proceeds from disposal of operating fixed assets	1,000,000	-
Short term investments - net	(5,729,776)	2,226,565
Dividend paid	-	(1,000,000)
<b>Net cash (used in) / generated from investing activities</b>	<b>(7,795,991)</b>	<b>1,118,265</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<b>912,470</b>	<b>(13,195,065)</b>
<b>Cash and cash equivalents - at beginning of the year</b>	<b>34,848,619</b>	<b>48,043,684</b>
<b>Cash and cash equivalents - at end of the year</b>	<b>35,761,089</b>	<b>34,848,619</b>

The annexed notes form an integral part of these financial statements.

  
**Chief Executive**

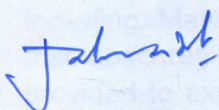
**SHC**

  
**Director**

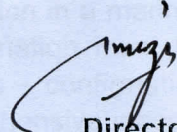
**S.D. MIRZA SECURITIES (PRIVATE) LIMITED  
STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED JUNE 30, 2017**

	Share capital	Fair value gain on remeasurement of available-for-sale investments	Unappropriated profit	Total
----- Rupees -----				
<b>Balance as at July 01, 2015</b>	20,000,000	5,380,184	48,900,910	74,281,094
<b>Transaction with owners</b>				
Final dividend for the year ended June 30, 2015 at the rate of Rs.50 per share	-	-	(1,000,000)	(1,000,000)
<b>Total comprehensive income for the year ended June 30, 2016</b>				
Profit for the year	-	-	558,127	558,127
Other comprehensive income	-	5,097,609	-	5,097,609
	-	5,097,609	558,127	5,655,736
<b>Balance as at June 30, 2016</b>	<b>20,000,000</b>	<b>10,477,793</b>	<b>48,459,037</b>	<b>78,936,830</b>
<b>Total comprehensive income for the year ended June 30, 2017</b>				
Profit for the year	-	-	5,844,104	5,844,104
Other comprehensive income	-	-	-	-
	-	-	5,844,104	5,844,104
<b>Balance as at June 30, 2017</b>	<b>20,000,000</b>	<b>10,477,793</b>	<b>54,303,141</b>	<b>84,780,934</b>

The annexed notes form an integral part of these financial statements.

  
Chief Executive

**SHC**

  
Director

# **S.D. MIRZA SECURITIES (PRIVATE) LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS**

### **FOR THE YEAR ENDED JUNE 30, 2017**

#### **1. LEGAL STATUS AND OPERATIONS**

S.D. Mirza Securities (Private) Limited (the Company) was incorporated in Pakistan as a Private Company on May 21, 2001. The Company is a Trading Right Entitlement Certificate holder of the Pakistan Stock Exchange Limited (formerly Lahore Stock Exchange Limited). The Company is principally engaged in shares brokerage & trading, consultancy and registrar services. The registered office of the Company is situated at Room No.401, LSE Building, Lahore. The Company is also maintaining its sub offices at 529 - State Life Building, Liaquat Road, Faisalabad and Room # 7, Amin Plaza, Tala Gang Road, Chakwal.

#### **2. BASIS OF PREPARATION**

##### **2.1 Statement of compliance**

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 have been followed.

##### **2.2 Basis of measurement**

These financial statements have been prepared under the historical cost convention except for investments, which are carried at fair value.

##### **2.3 Functional and presentation currency**

These financial statements are presented in Pakistan Rupees which is the functional currency of the Company and figures are rounded off to the nearest rupees unless otherwise stated.

#### **3. New and amended standards and interpretations**

##### **3.1 Standards, amendments to approved accounting standards effective in current year**

New and amended standards mandatory for the first time for the financial year beginning from July 1, 2016:

- (a) Amendments to IAS 1, 'Presentation of financial statements' on the disclosure initiative are applicable to annual periods beginning on or after July 01, 2016, The amendments are made in the context of the IASB's Disclosure Initiative, which explores how financial statement disclosures can be improved. The amendments provide clarifications on a number of issues, including: Materiality – an entity should not aggregate or disaggregate information in a manner that obscures useful information. Where items are material, sufficient information must be provided to explain the impact on the financial position or performance. Notes – confirmation that the notes do not need to be presented in a particular order. Other comprehensive income (OCI) arising from investments accounted for under the equity method – the share of OCI arising from equity-accounted investments is grouped based on whether the items will or will not subsequently be reclassified to profit or loss. According to the transitional provisions, the disclosures in IAS 8 regarding the adoption of new standards / accounting policies are not required for these amendments. These amendments likely to only affects the disclosures in the Company's financial statements.



- (b) Amendments to IAS 38, 'Intangible assets' and IAS 16, 'Property, plant and equipment' are applicable on accounting periods beginning on or after July 01, 2016. IASB introduces severe restriction on the use of revenue-based amortisation for intangible assets and explicitly state that the revenue-based depreciation cannot be used for property, plant and equipment. The rebuttable presumption that use of revenue-based amortisation method for intangible assets is inappropriate and can be overcome only when revenue and the consumption of the economic benefits of the intangible assets are highly correlated or when the intangible asset is expressed as a measure of revenue. The Company's policy is already in line with these amendments.

The other new standards, amendments to approved accounting standards and interpretations that are mandatory for the financial year beginning on July 01, 2016 are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations.

### 3.2 Standards, amendments to approved accounting standards and interpretations that are not yet effective and have not been early adopted by the Company

The following new standards and amendments to approved accounting standards are not effective for the financial year beginning on July 01, 2016 and have not been early adopted by the Company:

- (a) IFRS 9, 'Financial instruments' is applicable to accounting periods beginning on or after January 01, 2018. IASB has published the complete version of IFRS 9, 'Financial instruments', which replaces the guidance in IAS 39. This final version includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the incurred loss impairment model used today. The Company has yet to assess the impact of these changes on its financial statements.
- (b) IFRS 15, 'Revenue from contracts with customers' is applicable to accounting periods beginning on or after January 1, 2018. The IASB has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards. The standard permits a modified retrospective approach for the adoption. Under this approach entity will recognise transitional adjustments in retained earnings on the date of initial application, i.e. without restating the comparative period. They will only need to apply the new rules to contracts that are not completed as of the date of initial application. The Company has yet to assess the impact of this standard on its financial statements.
- (c) IFRS 16, 'Lease' is applicable to accounting periods beginning on or after January 01, 2019, will affect primarily the accounting by lessees and will result in recognition of all leases on balance sheet. The standard removes the current distinction between operating and financing leases and requires recognition of an asset (the right to use the leased items) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short term and low value leases. The accounting for lessor will not significantly change. Some differences may arise as a result of the new guidance on the definition of lease. Under IFRS 16, a contract is, or contains, a lease if contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. This IFRS is under consideration of the relevant committee of the Institute of Chartered Accountants of Pakistan. The standard is not likely to have material impact on the Company's financial statements.
- (d) Amendments to IAS 7, 'Statement of cash flows' are applicable for annual periods beginning on or after January 1, 2017. The amendment requires disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. The amendments are not likely to have a material impact on the Company's financial statements.

There are a number of other standards, amendments and interpretations to the published standards that are not yet effective and are also not relevant to the Company and, therefore, have not been presented here.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

The areas where various assumptions and estimates are significant to the Company's financial statements or where judgment was exercised in application of accounting policies are as follows:

- (i) Estimate of useful lives and residual values of depreciable assets and provision for impairment there against [note 5.1];
- (ii) Classification and valuation of investments [note 5.3];
- (iii) Provision for taxation [note 5.7] and
- (iv) Provisions [note 5.8].

#### 5. SUMMARY SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set-out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

##### 5.1 Operating fixed assets

Fixed assets are stated at cost less accumulated depreciation and impairment losses, if any.

Depreciation is charged to income by applying reducing balance method at the rates specified in note 6. Depreciation on additions to fixed assets is charged from the month in which an asset is available for use while no depreciation is charged for the month in which the asset is disposed off.

Normal repairs and replacements are taken to profit and loss account. Major improvements and modifications are capitalised and assets replaced, if any, other than those kept as stand-by, are retired.

Gain / loss on disposal of fixed assets, if any, is taken to profit and loss account.

##### 5.2 Intangible assets

###### Trading Right Entitlement Certificate

TREC certificate is considered to have indefinite useful life; hence, stated at the same value that was determined when the membership card of Lahore Stock Exchange Limited was swapped under the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012 with the shares of LSE Financial Services Limited and Trading Right Entitlement Certificate (note 7.1). The carrying amount is reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts, and when the carrying value exceeds estimated recoverable amount, these are written to their estimated recoverable amount.

##### 5.3 Investments

###### (a) Available for sale

Investments, which are intended to be held for an undefined period of time but may be sold in response to the need for liquidity or changes in interest rates are classified as available for sale.

Subsequent to initial recognition these are re-measured to fair value, with any resultant gain or loss being recognised in other comprehensive income. Gains or losses on available for sale investments are recognised in other comprehensive income until the investments are sold or disposed off, or until the investments are determined to be impaired, at that time cumulative gain or loss previously reported in other comprehensive income is reclassified to profit and loss account.

The Company uses latest stock exchange quotations to determine the fair value of its quoted investments.

**(b) At fair value through profit and loss**

These are held for trading purpose. An investment is classified in this category if acquired principally for the purpose of selling in the short-term. Investments in this category are classified as current assets. These are stated at fair value with any resulting gain or losses recognised directly in profit or loss account.

**5.4 Impairment losses**

The carrying amounts of the Company's assets are reviewed at each balance sheet date to identify circumstances indicating occurrence of impairment loss or reversal of provisions for impairment losses. If any indications exist, the recoverable amounts of such assets are estimated and impairment losses or reversals of impairment losses are recognised in the profit and loss account. Reversal of impairment loss is restricted to the original cost of the asset.

**5.5 Cash and cash equivalents**

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents consist of cash-in-hand and balances with banks.

**5.6 Trade and other payables**

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

**5.7 Taxation**

**(a) Current and prior year**

Provision for current year's taxation is determined in accordance with the prevailing law of taxation on income enacted or substantially enacted by the balance sheet date and is based on current rates of taxation being applied on the taxable income for the year, after taking into account, tax credits and rebates available, if any. The tax charge also includes adjustments, where necessary, relating to prior years which arise from assessments finalised during the year.

**(b) Deferred**

Deferred tax is recognised using the balance sheet liability method on all temporary differences arising between the tax basis of assets and liabilities and their carrying amounts appearing in the financial statements. Deferred tax liability is recognised for all taxable temporary differences. Deferred tax asset is recognised for all deductible temporary differences to the extent that it is probable that temporary differences will reverse in the future and taxable income will be available against which the temporary differences can be utilised.

Deferred tax asset and liability is measured at the tax rate that is expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the balance sheet date.

**5.8 Provisions**

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

### 5.9 Borrowings and borrowing costs

All borrowings are recorded at the proceeds received. Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. All other borrowing costs are charged to income in the period in which these are incurred.

### 5.10 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of consideration received or receivable on the following basis:

- brokerage income is accounted for on 'accrual basis'.
- capital gains and losses on sale of investments are recorded on the date of sale.
- dividend income is accounted for when the right of receipt is established.

### 5.11 Financial instruments

Financial assets and financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument and derecognised when the Company loses control of contractual rights that comprise the financial assets and in the case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of financial assets and financial liabilities is included in the profit and loss account for the year.

Financial instruments carried on the balance sheet include deposits, due from clients, advances, investments, bank balances, due to clients and other payables. All financial assets and liabilities are initially measured at cost, which is the fair value of consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value or cost as the case may be. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

### 5.12 Off-setting of financial assets and liabilities

Financial assets and liabilities are off-set and the net amount is reported in the financial statements only when there is a legally enforceable right to set-off the recognised amounts and the Company intends either to settle on a net basis or to realise the assets and to settle the liabilities simultaneously.

## 6. OPERATING FIXED ASSETS - tangible

Particulars	Cost				Rate	Depreciation			Book value as at June 30, 2017	
	As at June 30, 2016	Additions	(Deletions)	As at June 30, 2017		As at June 30, 2016	For the year	(Deletions)		As at June 30, 2017
	----- Rupees -----				%	----- Rupees -----				
<b>Owned:</b>										
Furniture and fixtures	474,845	-	-	474,845	10	323,979	15,087	-	339,066	135,779
Office equipment	510,665	11,600	-	522,265	10	276,671	24,033	-	300,704	221,561
Air conditioners	255,390	46,000	-	301,390	10	104,820	16,591	-	121,411	179,979
Computers	1,858,130	31,325	-	1,889,455	30	1,757,068	34,144	-	1,791,212	98,243
Electric generator	375,923	-	-	375,923	10	149,297	22,663	-	171,960	203,963
Vehicle	6,989,120	2,427,290	(2,171,000)	7,245,410	20	2,953,250	1,000,501	(1,528,770)	2,424,981	4,820,429
<b>2017</b>	<b>10,464,073</b>	<b>2,516,215</b>	<b>(2,171,000)</b>	<b>10,809,288</b>		<b>5,565,085</b>	<b>1,113,019</b>	<b>(1,528,770)</b>	<b>5,149,334</b>	<b>5,659,954</b>
<b>2016</b>	<b>10,355,773</b>	<b>108,300</b>	<b>-</b>	<b>10,464,073</b>		<b>4,452,033</b>	<b>1,113,052</b>	<b>-</b>	<b>5,565,085</b>	<b>4,898,988</b>

7. INTANGIBLE ASSETS	Note	2017 Rupees	2016 Rupees
Trading Right Entitlement Certificate - PSX	7.1	2,090,074	2,090,074
Room at LSE		6,267,900	5,717,900
		<u>8,357,974</u>	<u>7,807,974</u>

7.1 In accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012 (the Act), the Company received Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange and equity shares of LSE Financial Services Ltd. (formerly Lahore Stock Exchange Ltd.) in lieu of its membership card of Lahore Stock Exchange Ltd. The Company's entitlement in respect of shares of LSE Financial Services Ltd. was determined on the basis of the valuation of assets and liabilities of Lahore Stock Exchange Ltd. as approved by the SECP. The Company has been allotted with 843,975 shares of LSE Financial Services Ltd. (formerly Lahore Stock Exchange Ltd.), having face value of Rs.10 each. As at June 30, 2013 the active market value of TREC and equity shares of LSE Financial Services Ltd. was not available, The allocation of the carrying amount of membership card to the composite assets i.e. TREC and equity shares of the LSE Financial Services Ltd. was made based on the guidance given by the Technical Committee of the Institute of Chartered Accountants of Pakistan.

8. LONG TERM INVESTMENT - available for sale	2017 Rupees	2016 Rupees
LSE Financial Services Ltd. (Formerly Lahore Stock Exchange Ltd.) 843,975 ordinary shares of Rs.10 each	4,409,926	4,409,926
Adjustment on remeasurement to fair value	10,477,793	10,477,793
	<u>14,887,719</u>	<u>14,887,719</u>

8.1 As at June 30, 2017, out of total shares, 506,385 shares have been kept in a blocked account as detailed in note 7.1.

8.2 Shares have been valued on the basis of latest available net asset value per share of Rs.17.64. This value was determined by the LSE Financial Services Ltd. and circulated vide their notice no.1650 dated February 23, 2017.

9. SECURITY DEPOSITS	2017 Rupees	2016 Rupees
Deposits with:		
LSE Financial Services Ltd.	30,000	30,000
Pakistan Stock Exchange	200,000	200,000
National Clearing Company of Pakistan	300,000	300,000
Central Depository Company of Pakistan	100,000	100,000
Others	50,000	50,000
	<u>680,000</u>	<u>680,000</u>

#### 10. DUE FROM CLIENTS

10.1 These include an amount of Rs.4.222 million and Rs.25.856 thousand receivable from Mr. Sher Dill Mirza (Director) and Mr. Abdul Khaliq Mirza (Director) respectively, against their normal trading activity.

10.2 These balances are all current and are secured against the client securities. Further, no provision for doubtful receivable is required as at June 30, 2017.

11. ADVANCES, PREPAYMENTS AND OTHER OTHER RECEIVABLES	Note	2017	2016
		Rupees	Rupees
Loan to a director	11.1	-	8,000,000
Prepayments		106,800	84,436
Others		7,150	-
		<u>113,950</u>	<u>8,084,436</u>

11.1 This interest free loan was given to one of the Company's director.

12. SHORT TERM INVESTMENTS - held for trading

No. of shares		Name of the Company	Market value	
2017	2016		2017	2016
			----- Rupees -----	
-	20,000	Cyan Ltd.	-	1,282,000
-	40,000	Mughal Iron & Steel Ltd.	-	2,687,600
50,000	-	Fauji Cement Co Ltd	2,051,500	-
20,000	-	Glaxo Smith Klin Pakistan Ltd	3,938,400	-
15,000	-	International Steel Ltd	1,918,350	-
50,000	50,000	Treet Corporation Ltd.	2,844,000	2,471,500
25,000	25,000	NIB Bank Ltd.	43,000	47,486
<u>160,000</u>	<u>135,000</u>		<u>10,795,250</u>	<u>6,488,586</u>

12.1 Apart from the above mentioned investments, the Company has 400 shares of Zeal Pak Cement Factory Limited which has been delisted from stock exchange and 100 shares of Innovative Investment Bank Limited which is not listed on stock exchange therefore has no market value.

12.2 As at June 30, 2017, shares valuing Rs.9.473 million are pledged with PSX as margin against trading. No shares are pledge with any financial institution.

13. CASH AND BANK BALANCES	2017	2016
	Rupees	Rupees
Cash in hand	302,599	234,004
Cash at banks on:		
- current accounts	3,612,495	19,319,445
- client accounts	391,315	5,216,700
- house accounts	4,003,810	24,536,145
- PLS saving account		
- client accounts	25,466,521	5,028,144
- house accounts	5,988,159	5,050,326
	<u>31,454,680</u>	<u>10,078,470</u>
	<u>35,761,089</u>	<u>34,848,619</u>

14. SHARE CAPITAL

The Company during the year increased its authorised capital from 20,000 ordinary shares to 100,000 ordinary shares having a face value of Rs1,000 each.

**15. DUE TO CLIENTS**

These include an amount of Rs.0.755 million payable to Mr. Jahanzeb Mirza (Chief Executive) against his normal trading activity.

**16. ACCRUED AND OTHER LIABILITIES**

	2017 Rupees	2016 Rupees
Accrued expenses	186,377	170,229
Federal excise duty payable	276,910	492,395
	<u>463,287</u>	<u>662,624</u>

**17. TAXATION - net**

Opening balance

Add: provision made during the year for:

- current

- prior year

Less: payment made / adjusted against completed assessment

	2017 Rupees	2016 Rupees
Opening balance	344,467	2,327,913
Add: provision made during the year for:		
- current	2,396,518	344,467
- prior year	(70,087)	(2,217,853)
	2,326,431	(1,873,386)
Less: payment made / adjusted against completed assessment	(274,380)	(110,060)
	<u>2,396,518</u>	<u>344,467</u>

**17.1** Income tax assessments of the Company have been finalised by the Income Tax Department or deemed to be assessed under section 120 of the Income Tax Ordinance, 2001 upto the year ended June 30, 2016.

**18. CONTINGENCIES AND COMMITMENTS**

There was no known contingent liability / commitment as at June 30, 2017 and June 30, 2016.

**19. OPERATING REVENUE**

Brokerage income from:

- retail customers

- financial institutions

- proprietary trade

Dividend income

	2017 Rupees	2016 Rupees
Brokerage income from:		
- retail customers	33,467,030	21,199,851
- financial institutions	45,871	102,400
- proprietary trade	349,580	430,700
	33,862,481	21,732,951
Dividend income	649,487	880,481
	<u>34,511,968</u>	<u>22,613,432</u>

**20. GAIN / (LOSS) ON SALE OF SHORT TERM INVESTMENTS - net**

This represents accounting gain arisen, during the year, on sale of short term investments. This has been computed as per the requirements of International Financial Reporting Standards (IFRS).

**21. OTHER INCOME**

Profit on saving accounts

Gain on sale of operating fixed assets

Rental income

	2017 Rupees	2016 Rupees
Profit on saving accounts	869,261	1,375,276
Gain on sale of operating fixed assets	357,770	-
Rental income	200,000	475,600
	<u>1,427,031</u>	<u>1,850,876</u>

22. ADMINISTRATIVE AND OPERATING EXPENSES	Note	2017 Rupees	2016 Rupees
Salaries and benefits		14,099,096	11,233,170
Director's remuneration		3,897,900	3,761,010
Rent, rates and taxes		353,955	1,114,103
Shares purchase transaction costs		216,769	287,728
Fees and subscription		417,920	228,205
Travelling and conveyance		99,289	235,635
Auditors' remuneration			
- statutory audit		65,000	61,100
- tax services and certification charges		44,310	37,500
		109,310	98,600
Printing and stationery		333,518	431,473
Repair and maintenance		1,076,028	1,074,484
Utilities		397,999	311,614
Entertainment		1,048,427	1,196,856
Postage and communication		913,955	744,427
CDC & clearing house charges		955,280	61,852
Depreciation	6	1,113,019	1,113,052
Professional charges		152,795	275,226
Insurance expenses		222,268	197,027
Donations		119,550	914,489
Others		521,872	823,835
Commission to agents		2,282,993	-
		28,331,943	24,102,786

### 23. TRANSACTIONS WITH RELATED PARTIES

There were no transactions executed with the related parties during the year except for recovery of a short term loan provided to one of the Company's director (note 11).

### 24. REMUNERATION OF DIRECTORS

Remuneration paid to three directors of the Company has been disclosed in note 22 to these financial statements.

### 25. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### 25.1 Financial Risk Factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Company's overall risk management focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance.

Risk management is carried-out by the Company's finance department under policies approved by the board of directors. The Company's finance department evaluates financial risks based on principles for overall risk management as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity, provided by the board of directors.



## 25.2 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises of three types of risks: currency risk, interest rate risk and price risk.

### (a) Currency risk

Foreign currency risk arises mainly where receivables and payables exist due to transactions entered into in foreign currencies. The Company activities at present does not expose to any currency risk.

### (b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of change in market interest rates. The Company activities at present does not expose it to any interest rate risk.

### (c) Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instruments or its issuer or factors affecting all similar financial instruments traded in the market.

The Company's investment in shares of a quoted Company expose it to price risk due to change in the prices of shares of quoted company.

A change of 10% in the price of shares of quoted Companies at reporting date would have increased / decreased profit for before tax for the year by Rs.1.079 million (2016: Rs.648.832 thousand).

## 25.3 Credit risk exposure and concentration of credit risk

Credit risk represents the risk of a loss if the counter party fails to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the credit worthiness of counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

Credit risk primarily arises from due from clients, advances, investments and balances with banks. To manage exposure to credit risk in respect of due to clients, management performs credit reviews taking into account the customer's financial position, past experience and other relevant factors. Where considered necessary, advance payments are obtained from certain parties. Credit risk on bank balances is limited as the counter parties are banks with reasonably high credit ratings.

### Exposure to credit risk

The maximum exposure to credit risk as at June 30, 2017 along with comparative is tabulated below:

	2017 Rupees	2016 Rupees
Long term investment	14,887,719	14,887,719
Security deposits	680,000	680,000
Due from clients	39,124,683	28,747,398
Short term loan	-	8,000,000
Short term investments	10,795,250	6,488,586
Bank balances	35,458,490	34,614,615
	<u>100,946,142</u>	<u>93,418,318</u>

#### 25.4 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach is to ensure, as far as possible, to always have sufficient liquidity to meet its liabilities when due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities and ensuring the availability of adequate credit facilities. The Company's treasury department aims at maintaining flexibility in funding by keeping committed credit lines available.

Financial liabilities in accordance with their contractual maturities are presented below:

Particulars	Carrying amount	Contractual cash flows	Less than 1 year
	----- Rupees -----		
<b>June 30, 2017</b>			
Due to clients	31,091,090	31,091,090	31,091,090
Accrued and other liabilities	463,287	463,287	463,287
	<u>31,554,377</u>	<u>31,554,377</u>	<u>31,554,377</u>
<b>June 30, 2016</b>			
Due to clients	27,475,636	27,475,636	27,475,636
Accrued and other liabilities	662,624	662,624	662,624
	<u>28,138,260</u>	<u>28,138,260</u>	<u>28,138,260</u>

#### 25.5 Fair value hierarchy

The table below analyzes financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities [Level 1].
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) [Level 2].
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) [Level 3].

The following table presents the Company's assets that are measured at fair value as at the year end:

	Level 1 ----- Rupees -----	Level 3
<b>June 30, 2017</b>		
<b>Assets</b>		
Long term investment	-	14,887,719
Short term investments	<u>10,795,250</u>	-
<b>June 30, 2016</b>		
<b>Assets</b>		
Long term investment	-	14,887,719
Short term investments	<u>6,488,586</u>	-

**25.6 Fair value of financial assets and liabilities**

The carrying amounts of all financial assets and liabilities reflected in the financial statements approximate their fair values.

**26. CAPITAL RISK MANAGEMENT**

The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders, benefits for other stakeholders and to maintain a strong capital base to support the sustained development of its business.

The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders and / or issue new shares.

There was no change to the Company's approach to capital management during the year and the Company is not subject to externally imposed capital requirements except for the maintenance of debt to equity ratio under the financing agreements.

**27. NUMBER OF EMPLOYEES**

The total number of employees as at June 30, 2017 were 30 (2016: 29) and their average numbers during the years were 24.

**28. PATTERN OF SHAREHOLDING**

As at June 30, 2017, following persons held more than 5% of the issued, subscribed and paid-up capital of the Company.

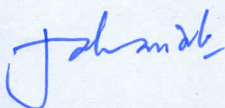
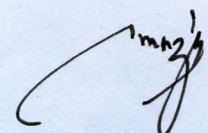
- Mr. Jahanzeb Mirza (Chief Executive)
- Mrs. Fakhra Khaliq
- Dr. Jahangir Adil
- Mr. Asad Alamgir
- Mr. Aurangzeb Mirza

**29. DATE OF AUTHORISATION OF FINANCIAL STATEMENTS**

These financial statements were authorised for issue on **13 SEP 2017** by the board of directors of the Company.

**30. GENERAL**

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison; however, no material re-arrangements have been made in these financial statements.

**Chief Executive****Director**